Wyman & Wesley Over the years, Sportsmen's has paved a path of opportunity for brothers, Wyman and Wesley. For Wyman, his life changed in 2014 when he spoke at the gala. His words were powerful and impressed many members of the Sportsmen's community. One person, in particular, Rebecca Forrester, saw potential in Wyman and thought that he would be a good fit at Beacon Academy, a one-year gap program between 8th and 9th grade which helps kids prepare for a rigorous academic environment. After Beacon Academy, Wyman earned a scholarship to Gould Academy in Maine. His hard work and strive for greatness in both the classroom and on the courts helped him get into Ithaca College, class of 2023. Sportsmen's and tennis helped Wyman believe in himself and build a lifelong journey of learning and tennis.

"Given where I'm from, and a man of color, I've always had the odds stacked against me," Wyman said. "Sportsmen's and the game of tennis helped me persevere and become the man that I want to be: a man who never gives up on himself no matter what. A man who can give back to his community one day."

Wesley also attended Beacon Academy, Gould Academy, and Excel High School, where he found his voice and advocated for change. Wesley graduated from Excel High School as the valedictorian of his class and received a full four-year scholarship to Northeastern University, class of 2025, where he will study business and economics. He accredits much of his success in the classroom to his success on the courts.

"Without Sportsmen's I wouldn't be where I am today," he said. "I feel as if someone else can have those same doors opened up for them by entering Sportsmen's; having those relationships and having that motivation, developing themselves emotionally or even [developing] their character, it can help somebody."

Brett & JD Sportsmen's has always embraced the idea of togetherness, both inside and outside of our walls; everyone is welcome. Brett and her son, JD call Sportsmen's their second home. As a multi-racial family, Brett felt it was important to find a place where her kids could understand the history of tennis and the color barrier that existed in the sport until the 1950s. Sportsmen's has always been a beacon in the city of Boston, and when Black tennis players around the country could not play other tournaments, Sportsmen's was an oasis for Black competitors.

Brett Dickins learned to play tennis growing up in New Hampshire. She traveled around New England playing tournaments throughout high school and college, often accompanied by her father, but she never felt a part of a team. After college, she moved to Massachusetts and worked for Boston Parks and Recreation. Brett started her own non-profit for girls' tennis in Roxbury and Brighton. In 1995, she received her tennis professional certification through Sportsmen's, her first

formal experience with the club. Tennis is a sport that you can play all your life, so Brett taught it to her family. In 2010, Brett found herself back at Sportsmen's enrolling her son, Nate, in a tennis clinic. Five years later, her youngest son, JD, began his tennis journey at Sportsmen's. Brett plays adult league tennis at Sportsmen's now.

Through Sportsmen's, JD has gone on American Tennis Association tournament trips with his friends and is traveling all over the country. His experiences have allowed him to take on leadership roles and coach younger kids learning the game. JD has flourished at Sportsmen's and gained life skills that help him in achieving his goals on and off the courts.



STATEMENT OF ACTIVITIES YEAR ENDED JUNE 30, 2020

REVENUE	Restrictions	With Donor Restrictions	Total
Tennis programs	\$413,828		\$413,828
Less: financial aid	\$(56,205)		\$(56,205)
Grants	\$572,986	\$757,671	\$1,330,657
Enrichment programs	\$204,798		\$204,798
Less: financial aid	\$(15,404)		\$(15,404)
Court time fees	\$229,837		\$229,837
Tournament revenue	\$39,525		\$39,525
Donations	\$220,597		\$220,597
Membership dues	\$77,197		\$77,197
Fundraising events	\$287,713		\$287,713
Pro shop income and vending	\$15,442		\$15,442
Interest income	\$6,490		\$6,490
Support provided by expiring time			
and purpose restirctions	\$287,437	\$(287,437)	-
TOTAL REVENUE	\$2,284,241	\$470,234	\$2,754,475
EXPENSES			
Program services	\$1,478,811	-	\$1,478,811
Management and general	\$433,095	-	\$433,095
Fundraising expenses	\$347,174	-	\$347,174
TOTAL EXPENSES	\$2,259,808		\$2,259,808
Change in net assets	\$25,161	\$470,234	\$495,395
Net assets, beginning of year	\$1,959,606	\$452,437	\$2,487,916
Net assets, end of year	\$1,984,767	\$922,671	\$2,907,438

STATEMENT OF FINANCIAL POSITION For the years ended June 30, 2020 and 2019

ASSETS	2020	2019
CURRENT ASSETS		
Cash and cash equivalents	\$471,921	\$504,176
Cash restricted to purchase of fixed assets	\$499,801	\$90,000
Short-term investments	\$349,223	\$102,808
Grants receivable	\$295,496	\$171,174
Accounts receivable	\$11,852	\$8,914
Prepaid expenses	\$29,058	\$22,723
TOTAL CURRENT ASSETS	\$1,657,351	\$899,795
PROPERTY & EQUIPMENT P&E, net of accumulated depreciation of \$2,211,257 and \$2,142,430 respectively	\$1,628,389	\$1,616,593
OTHER ASSETS		
Long-term receivable	\$50,000	\$75,000
TOTAL ASSETS	\$3,335,740	\$2,591,388

LIABILITIES AND NET ASSETS	2020	2019
CURRENT LIABILITIES		
Accounts payable	\$17,608	\$29,36
Deferred revenue for membership and summer camp	\$13,030	\$58,42
Accrued expenses	\$34,759	\$91,54
Note payable - line of credit	\$48,020	
Small Business Administration PPP Ioan - current	\$138,485	
TOTAL CURRENT LIABILITIES	\$251,902	\$179,34
LONG-TERM LIABIILTIES		
Small Business Administration PPP Ioan	\$176,400	
NET ASSETS		
Net assets without donor restrictions	\$1,984,767	\$1,959,60
Net assets with donor restrictions	\$922,671	\$452,43
TOTAL NET ASSETS	\$2,907,438	\$2,412,04
TOTAL LIABILITIES AND NET ASSETS	\$3,335,740	\$2,591,38

STATEMENT OF ACTIVITIES YEAR END JUNE 30, 2019

REVENUE	Without Donor Restrictions	With Donor Restrictions	Total
Tennis programs	\$501,385		\$501,385
Less: financial aid	\$(35,661)		\$(35,661)
Grants	\$285,360	\$452,437	\$737,797
Enrichment programs	\$239,490		\$239,490
Less: financial aid	\$(50,435)		\$(50,435)
Court time fees	\$255,251		\$255,251
Tournament revenue	\$63,245		\$63,245
Donations	\$279,021		\$279,021
Membership dues	\$71,374		\$71,374
Fundraising events	\$237,872		\$237,872
Pro shop income and vending	\$16,870		\$16,870
Interest income	\$8,688		\$8,688
Support provided by expiring time			
and purpose restrictions	\$419,813	\$(419,813)	-
TOTAL REVENUE	\$2,292,273	\$32,624	\$2,324,897
EXPENSES			
Program services	\$1,726,274	-	\$1,726,274
Management and general	\$374,675	-	\$374,675
Fundraising expenses	\$245,180	-	\$245,180
TOTAL EXPENSES	\$2,346,129		\$2,346,129
Change in net assets	\$(53,856)	\$32,624	\$(21,232)
Net assets, beginning of year	\$2,013,462	\$419,813	\$2,433,275
Net assets, end of year	\$1,959,606	\$452,437	\$2,412,043

Si C Families

Meet three Sportsmen's families that reflect our commitment to growth, unity, perseverance, diversity and so much more.

Graciela & Mirabelle

Tennis, theater, debate. What do all of these have in common? Passion.

The sisters are passionate about many things, and they jumped on the chance to empower youth by delivering important messages through the power of public speaking. They were first introduced to the craft at Sportsmen's when they spoke at the annual Tennis Ball.

They have been given roles in many events, including the Martin Luther King Jr. Memorial Luncheon. Each time, they were coached, not on tennis, but on stage presence, confidence, and how to convey messages to the entirety



of everyone who listened to them.

Topics like criminal justice reform, healthcare, and education are amongst some of the various topics that Graciela and Mirabelle have covered. Equality is another topic that the sisters are passionate about, which they say they have found to be a pertinent part of their experience at Sportsmen's. Tennis was inaccessible to many people for decades. Sportsmen's has taken on that challenge and created a community where people of all backgrounds are welcome, and mentorship is a guiding principle in every program.

Like Graciela and Mirabelle, Sportsmen's is passionate about empowering youth to create positive change in their communities.

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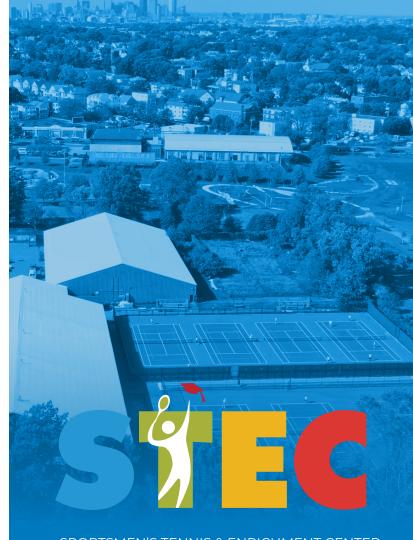
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SPORTSMEN'S TENNIS & ENRICHMENT CENTER

Annual Report FY 2020