

## Campaign for Community

Strengthening the Future of our Programs, Services and Tennis

### Facility Expansion

Increase our tennis capacity by 60% adding 4 new indoor courts and 2 new stadium courts.

Addition of a new welcome center, teaching kitchen, pro shop, enhanced fitness center and new community spaces.

## Our Mission

The Sportsmen's mission is to **build leaders on the court, in the classroom, and in the greater community by providing academic, wellness, and social development programs alongside recreational and competitive tennis instruction for youth and adults.**

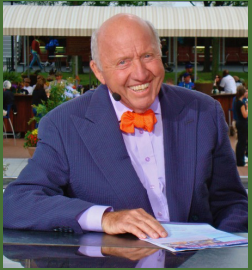
Sportsmen's is committed to improving life opportunities for youth in Boston's Blue Hill Corridor while welcoming a diverse community from the Greater Boston area.

## Celebrating 60 Years of Sportsmen's

This year, Sportsmen's celebrated our 60th anniversary, a year when Sportsmen's has been such an important part of all of our lives. It was a year of perseverance and reflection, and our founders Jim and Gloria Smith, would be proud of Sportsmen's today. It is a testament that Sportsmen's continues to be a thriving and growing community center with tennis at our core. Our future is bright as we embark on our next chapter.

## Bud Collins Welcome Center

The Bud Collins Welcome Center will be built in Phase II of our facility expansion.



The Welcome Center will be our new entryway and will serve as the central hub of activity at Sportsmen's. The Center will be home to a new check-in area and information kiosk.

The Center will also be a unique gathering location for members, youth and visitors who will see firsthand some of most interesting tennis history throughout the life of Bud Collins.

### Youth Education and Mentoring

	Current	Future
Students in School to Sportsmen's education program (daily)	75	150
Participants in HEY Sister and DEUCE youth mentoring programs (weekly)	150	225
Participants in Summer Learning (per summer)	50	75

### Youth Tennis and Fitness

	Current	Future
Participants in Summer Camp	200	300
Youth Receiving free or subsidized instruction in Sportsmen's Junior Tennis Clinics (weekly)	250	400

## STATEMENT OF FINANCIAL POSITION For the years ended June 30, 2021

ASSETS	2021	2020
<b>CURRENT ASSETS</b>		
Cash and cash equivalents	\$1,007,286	\$471,921
Cash restricted to purchase of fixed assets	\$3,062,450	\$499,801
Short-term investments	\$351,962	\$349,223
Grants receivable	\$152,804	\$295,496
Accounts receivable	\$39,000	\$11,852
Prepaid expenses	\$24,964	\$29,058
<b>TOTAL CURRENT ASSETS</b>	<b>\$4,638,465</b>	<b>\$1,657,351</b>
PROPERTY & EQUIPMENT	\$1,698,549	\$1,628,389
P&E, net of accumulated depreciation of \$2,211,257 and \$2,142,430 respectively		
<b>OTHER ASSETS</b>		
Long-term receivable		\$50,000
<b>TOTAL ASSETS</b>	<b>\$6,337,014</b>	<b>\$3,335,740</b>

LIABILITIES AND NET ASSETS	2021	2020
<b>CURRENT LIABILITIES</b>		
Accounts payable	\$9,802	\$17,608
Deferred revenue for membership and summer camp	\$53,863	\$13,030
Accrued expenses	\$216,402	\$34,759
Note payable - line of credit	\$37,829	\$48,020
Small Business Administration PPP loan - current	\$189,510	\$138,485
<b>TOTAL CURRENT LIABILITIES</b>	<b>\$507,406</b>	<b>\$251,902</b>
<b>LONG-TERM LIABILITIES</b>		
Small Business Administration PPP loan	\$122,405	\$176,400
<b>NET ASSETS</b>		
Net assets without donor restrictions	\$2,314,957	\$1,984,767
Net assets with donor restrictions	\$3,392,246	\$922,671
<b>TOTAL NET ASSETS</b>	<b>\$5,707,203</b>	<b>\$2,907,438</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$6,337,014</b>	<b>\$3,335,740</b>

## STATEMENT OF ACTIVITIES YEAR ENDED JUNE 30, 2020

REVENUE	Without Donor Restrictions	With Donor Restrictions	Total
Tennis programs	\$413,828		\$413,828
Less: financial aid	\$(56,205)		\$(56,205)
Grants	\$572,986	\$757,671	\$1,330,657
Enrichment programs	\$204,798		\$204,798
Less: financial aid	\$(15,404)		\$(15,404)
Court time fees	\$229,837		\$229,837
Tournament revenue	\$39,525		\$39,525
Donations	\$220,597		\$220,597
Membership dues	\$77,197		\$77,197
Fundraising events	\$287,713		\$287,713
Pro shop income and vending	\$15,442		\$15,442
Interest income	\$6,490		\$6,490
Support provided by expiring time and purpose restrictions	\$287,437	\$(287,437)	-
<b>TOTAL REVENUE</b>	<b>\$2,284,241</b>	<b>\$470,234</b>	<b>\$2,754,475</b>
<b>EXPENSES</b>			
Program services	\$1,478,811	-	\$1,478,811
Management and general	\$433,095	-	\$433,095
Fundraising expenses	\$347,174	-	\$347,174
<b>TOTAL EXPENSES</b>	<b>\$2,259,808</b>		<b>\$2,259,808</b>
Change in net assets	\$25,161	\$470,234	\$495,395
Net assets, beginning of year	\$1,959,606	\$452,437	\$2,487,916
Net assets, end of year	\$1,984,767	\$922,671	\$2,907,438

## STATEMENT OF ACTIVITIES YEAR END JUNE 30, 2021

REVENUE	Without Donor Restrictions	With Donor Restrictions	Total
Tennis programs	\$713,398		\$713,398
Grants	\$633,546	\$2,879,836	\$3,513,382
Enrichment programs	\$47,659		\$47,659
Court time fees	\$211,685		\$211,685
Tournament revenue	\$38,058		\$38,058
Donations	\$213,890		\$213,890
Membership dues	\$76,517		\$76,517
Fundraising events	\$236,340		\$236,340
Pro shop income and vending	\$10,636		\$10,636
Interest income	\$5,041		\$5,041
Support provided by expiring time and purpose restrictions	\$410,261	\$(410,261)	-
<b>TOTAL REVENUE</b>	<b>\$2,597,031</b>	<b>\$2,469,575</b>	<b>\$5,066,606</b>
<b>EXPENSES</b>			
Program services	\$1,669,336	-	\$1,669,336
Management and general	\$277,610	-	\$277,610
Fundraising expenses	\$319,895	-	\$319,895
<b>TOTAL EXPENSES</b>	<b>\$2,266,841</b>		<b>\$2,266,841</b>
Change in net assets	\$330,190	\$2,469,575	\$2,799,765
Net assets, beginning of year	\$1,984,767	\$922,671	\$2,907,438
Net assets, end of year	\$2,314,957	\$3,392,246	\$5,707,203



## Mural of Arthur Ashe and Venus Williams

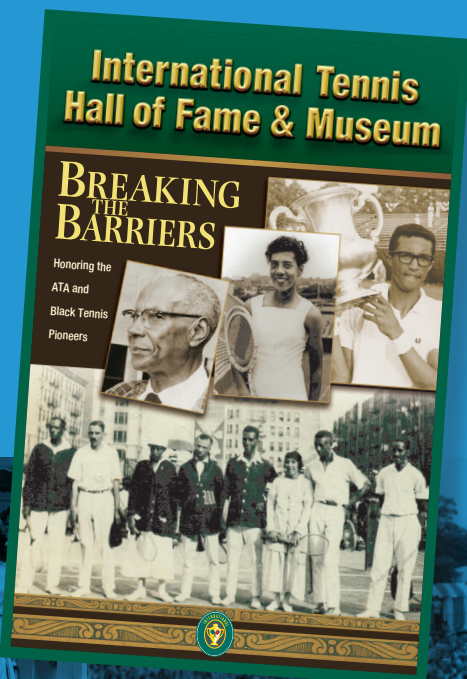
In 1971, **Arthur Ashe** visited Sportsmen's to help introduce the Summer Program of free tennis lessons for kids from all over the city of Boston. In 2003 **Venus Williams** held her own free youth tennis clinic at Sportsmen's. This past year, Sportsmen's invited another local and vibrant organization, **Artists for Humanity**, to create a mural that depicts these two legends of the game of tennis and represents their early endorsement of the Sportsmen's mission.



## Breaking the Barriers Exhibit

The **Breaking the Barriers Exhibit**, created for the International Tennis Hall of Fame and Museum and Co-Curated by Sportsmen's graduate, **Dale Caldwell**, is a pictorial tribute to Black tennis in the United States from 1916 to 2016.

Sportsmen's will be a permanent home for the exhibit which will be displayed in the new welcome center and throughout the expanded facility.



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